



LaSalle Solutions

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LaSalle Solutions Receives Cisco Unified Contact Center Enterprise Authorization in US

ROSEMONT, Ill., Apr. 30, 2019 — LaSalle Solutions announced today that it has achieved the Unified Contact Center Enterprise Authorized Technology Provider (UCCE) status from Cisco. This Authorization along with other recognitions from Cisco as a Gold Certified Partner, a Trusted Advisor, Master Security Specialization and Master Collaboration Specialization puts LaSalle in an exclusive group of companies worldwide.

The UCCE designation recognizes LaSalle as having fulfilled the training requirements and program prerequisites to sell, deploy, and support Cisco Unified Contact Center solutions targeted to the high-end enterprise contact center marketplace. This is an achievement reached by less than 1 percent of Cisco partners in the country.

To qualify for Cisco Unified Contact Center Enterprise ATP status, LaSalle had to meet a number of requirements, from achieving the Cisco Advanced Unified Communications Specialization to maintaining high levels of customer satisfaction. Channel partners must have staff that can fulfill specific job responsibilities. Partners are also required to build a lab for development and customer-fault replication. The lab must contain a comprehensive suite of current, upgraded, and maintained Cisco Unified CCE solutions and applications, each configured for real-world testing to simulate actual end-user conditions.

“This UCCE certification continues to demonstrate LaSalle Solutions’ dedication to providing our customers with the best team and solutions for their success.” said Steven Robb, president of the Solutions Group at LaSalle Solutions.

“We are proud to be an elite Cisco partner with the technical capabilities to successfully plan, design, implement, and manage the latest Cisco Collaboration technology, from Voice, Video, Team Messaging and Enterprise Contact Center solutions.”

“We take our role as a trusted advisor to our partners and customers very seriously,” said Brian Friedopfer, the director of Contact Center & Collaboration Practice at LaSalle Solutions. Completing our UCCE ATP further showcases our efforts to better serve our customers and bring our Development and Data focused approach to Contact Center Enterprise. This recognizes our resolve to truly partner with our customers and engage the entire lifecycle, including delivering Enterprise-Grade solutions with proven global experience.”

LaSalle Solutions is a Cisco Gold Certified Partner and Cisco Trusted Lifecycle Advisor with Cisco Master Specializations in Security and Collaboration. In addition, LaSalle holds Cisco Advanced Specializations in Data Center Architecture, Security Architecture, Collaboration Architecture, Enterprise Networks Architecture and many other Cisco credentials.

The [Cisco Channel Partner Program](#) provides a framework for partners to build the sales, technical and Cisco Lifecycle Services skills required to deliver Cisco solutions to end customers. Through the program’s specializations and certifications, Cisco recognizes a partner’s expertise in deploying solutions based on Cisco advanced technologies and services. Using a third-party audit process, the program validates a partner’s technology skills, business practices, customer satisfaction, presales and post-sales support capabilities, and other critical factors that customers consider when choosing a trusted partner. [See a complete list of LaSalle certifications from Cisco here.](#)

About LaSalle Solutions

Founded in 1980, LaSalle Solutions is a leading provider of technology lifecycle asset management services. LaSalle enables its customers to improve their

technology operations through enhanced processes, management and reporting for better planning and return on investment. LaSalle Solutions' processes, outstanding customer service and powerful, market-leading cloud-based platform, LAMP, enable customers to obtain better business outcomes through transparency and reliable results at their fingertips.

LaSalle Solutions is a division of MB Equipment Finance LLC, a subsidiary of MB Financial Bank, N.A., a commercial bank headquartered in Chicago. MB Financial Inc. is the publicly traded holding company for MB Financial Bank, N.A. and is traded on the NASDAQ as "MBFI."

For more information on LaSalle Solutions, please visit lasallesolutions.com and [YouTube.com/LaSalleSolutions](https://www.youtube.com/LaSalleSolutions).

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