The Right Partner Changes Everything

LaSalle Solutions
**Better Information. Better Process. Better Results**

LAMP℠, LaSalle Solutions’ industry-leading cloud-based platform, is your point of convergence for all activities surrounding asset and maintenance contract management, system integration, license tracking, dispositions, and much more.

Because you work with multiple vendors and systems, LAMP lets you bring everything together in one place to widen your global install base visibility, streamline processes, and maintain data accuracy, delivering a complete technology lifecycle solution to help maximize asset utilization while reducing costs.

**The Human Element**

At LaSalle, customer service is everything. Your dedicated LaSalle team works with you throughout the entire IT lifecycle, helping establish a proactive approach to asset and maintenance contract management through knowledge-based processes, regular communications, and LAMP. Your LaSalle team is your cost and contract advocate, delivering maximum value for your network assets while providing significant dollar and time savings to your bottom line.
Integration

LAMP syncs with systems from leading manufacturers like Cisco, ServiceNow, SolarWinds, and more, intelligently integrating with your existing IT systems using APIs to fill in the process and data gaps.

- Custom integrations for your unique needs
- Low-impact integration
- Automated data sync
- Seamless data exchange
- Pre-defined widgets
- Streamlined processes

Visibility

Gain global visibility into your network infrastructure from the moment you log in. Customize your dashboard to display the information most critical to you and your organization. Detailed information is only a click away.

- Holistic view of your install base - assets, contracts, etc.
- Reactive searches (as you type) - by serial number, location, etc.
- View and track - end-of-life, end-of-service, manufacturer credits, licenses, return merchandise authorizations (RMAs), and more
- LAMP in the palm of your hand - mobile app works on any iOS or Android device, uses Bluetooth scanners to process serial numbers
- Data from multiple manufacturers
Risk Mitigation & Compliance

With confidence in your information and access at any time, risk mitigation and compliance become simple.

- Status alerts, 24/7 monitoring - react quickly
- Report generation
- Data validation via APIs with Cisco
- Moves, Adds, Changes, Deletions (MACDs) - executed for you
- Detailed TAC and RMA summaries
- Active vs. decommissioned assets
- Ticket-driven application – ensure timely MACD and credit updates

The LAMP Difference

Validation & Data Integrity

Starting with establishment of an agreed-upon inventory baseline that can be actively managed in LAMP through audits and API feeds, LaSalle makes it easy to ensure that your equipment information is always up-to-date and in sync with manufacturer records.

- Real-time updates
- Sophisticated APIs
- Enhanced filtering for better data analysis
- Verified MACs
- Accurate equipment information - product numbers, serial numbers, etc.
Reporting

Ensure you are meeting the key performance metrics established by your organization. LAMP’s series of value-added reporting capabilities (standardized and customizable) can be used to show impact and improve planning.

- Assets
- End-of-service
- End-of-life
- RMA
- TAC
- Credits
- Licenses
- Bugs

Planning

Know your information: What is needed and when? LAMP provides better planning tools and unparalleled access to equipment information, driving better business outcomes and a more proactive lifecycle process.

- Report to know - easy to create and view reports for migration planning, budgeting, etc.
- Upgrade, migration, and replacement options
- Cost analysis for better value decisions
- Notifications – so you don’t miss anything
- Credit management
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Founded in 1980, LaSalle Solutions is a leading provider of lifecycle management services to enable efficiency and effectiveness around your technology operations. We are committed to service, flexibility, transparency, and versatility through people, process, and technology, making every effort to deliver the best solutions for our customers’ unique objectives.

LaSalle’s success comes from its close relationships and emphasis on listening to customers to truly understand their needs. In fact, LAMP was first developed in response to our customers’ need for a simple way to access, track, and manage equipment information, and LaSalle continues to improve its solutions as those needs change.

Recognized Leader

Our customers tell us how they appreciate our solutions and customer service every day. We continue to do business with our very first customer, and we work hard to maintain long-term relationships with all of our customers and partners.

We continually receive industry recognition through awards and certifications:
- CRN Top 500 Solution Provider
- CRN Fast Growth 150
- Monitor 100 Top Equipment Finance & Leasing Company
- Cisco Outstanding Customer Satisfaction Partner of the Year (Americas Central)
- Cisco Services Partner of the Year (Americas Central)
- Past Cisco Enterprise Partner of the Year (Americas Central)

To learn more about LaSalle Solutions or request a demo, please email us at info@elasalle.com or go to www.elasalle.com.