



LaSalle Solutions

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LaSalle Solutions Recognized Again on CRN's 2020 Solution Provider 500 List

List ranks the top VARs, integrators, service providers and IT consultants in North America by revenue.

ROSEMONT, IL, July 2, 2020 — [LaSalle Solutions](#), a division of Fifth Third Bank, National Association ("Fifth Third Bank"), announced today that it has been named to the 2020 Solution Provider 500 list by [CRN®](#), a brand of [The Channel Company](#). This annual list ranks the top VARs, integrators, service providers and IT consultants in North America by revenue.

The Solution Provider 500 is CRN's predominant channel partner award list, serving as the industry standard for recognition of the most successful solution provider companies in the channel since 1995. The complete list is published on [CRN.com](#), with LaSalle Solutions ranked in the 72nd position for 2020.

"The COVID-19 pandemic has upended the global economy and the IT industry," wrote CRN. "For the channel, it's no longer business as usual but the companies on this year's CRN Solution Provider 500 list are meeting the new challenges head-on."

"We are not slowing down as we continue to expand our partnerships, services and solutions to better meet the changing needs of our customers," said Steven Robb, president of LaSalle Solutions. "COVID-19 has proven that organizations need an agile problem-solver like LaSalle to help them mitigate risk and address new challenges as they arise. From cloud and security to networking and services, our team engineers solutions that customers trust to help them thrive in this high-speed world."

"CRN's Solution Provider 500 list spotlights the North American IT channel partner organizations that have earned the highest revenue over the past year, providing a valuable

resource to vendors looking for top solution providers to partner with,” said Bob Skelley, CEO of The Channel Company. This year’s Solution Provider 500 companies collectively generated \$393 billion in 2019, up more than 3 percent from the \$381 billion last year’s Solution Provider 500 generated in 2018.

LaSalle focuses on obtaining and maintaining top-level engineering certifications and professional services expertise in advanced technologies with strategic vendors. Currently, LaSalle has certifications and specializations with more than 100 direct vendors, ensuring we deliver customized solutions for each of our customers’ unique needs across all aspects of the IT lifecycle. LaSalle is a proud strategic partner with Cisco, Riverbed, Juniper and Palo Alto, to name a few. LaSalle has received numerous awards including being named Global Customer Experience Partner of the Year by Cisco. To see more of our partners listed, go to lasallesolutions.com/partners.

About The Channel Company

[The Channel Company](#) enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace.

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About LaSalle Solutions

Founded in 1980, LaSalle Solutions is a leading provider of technology lifecycle asset management services. LaSalle enables its customers to improve their technology operations and help them better mitigate and manage risk throughout the IT lifecycle enhancing processes, management and reporting for better return on investment. LaSalle Solutions’ processes, outstanding customer service and powerful, market-leading cloud-based platform, [LAMP](#), enable customers to obtain better business outcomes through transparency and the resulting reliable data.



LaSalle Solutions is a division of [Fifth Third Bank](#). Fifth Third Bank is focused on developing solutions in the equipment finance, leasing and technology arena to support better financial outcomes for our customers. Fifth Third Bancorp is a diversified financial services company and the indirect parent company of Fifth Third Bank. Fifth Third Bancorp's common stock is traded on the Nasdaq® Global Select Market under the symbol "FITB." Deposit and Credit products are offered by Fifth Third Bank. Member FDIC.

Learn more about LaSalle Solutions at lasallesolutions.com and [YouTube.com/LaSalleSolutions](https://www.youtube.com/LaSalleSolutions).

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